

First Half of Fiscal Year Ending September 30, 2026 Results Presentation

Sanyo Trading Co., Ltd. (Stock exchange code: 3176)

May 18, 2026

Today's Topics

1

Net sales and operating profit increased year on year. Full-year earnings forecast revised upward following strong first-half performance.

2

There was no impact from the Middle East situation in the first half.

3

Continued execution of capital policy measures and planned implementation of management with awareness of cost of capital and share prices.

4

To achieve important targets under SV2028*, we steadily executed a growth strategy, with growth in existing businesses and new business development as two core objectives.

* SV2028: SANYO VISION 2028 A five-year, long-term management plan that was announced in November 2023
(The same applies hereafter.)

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- 03 Topics Related to Capital Policy
- 04 Toward Achieving SV2028

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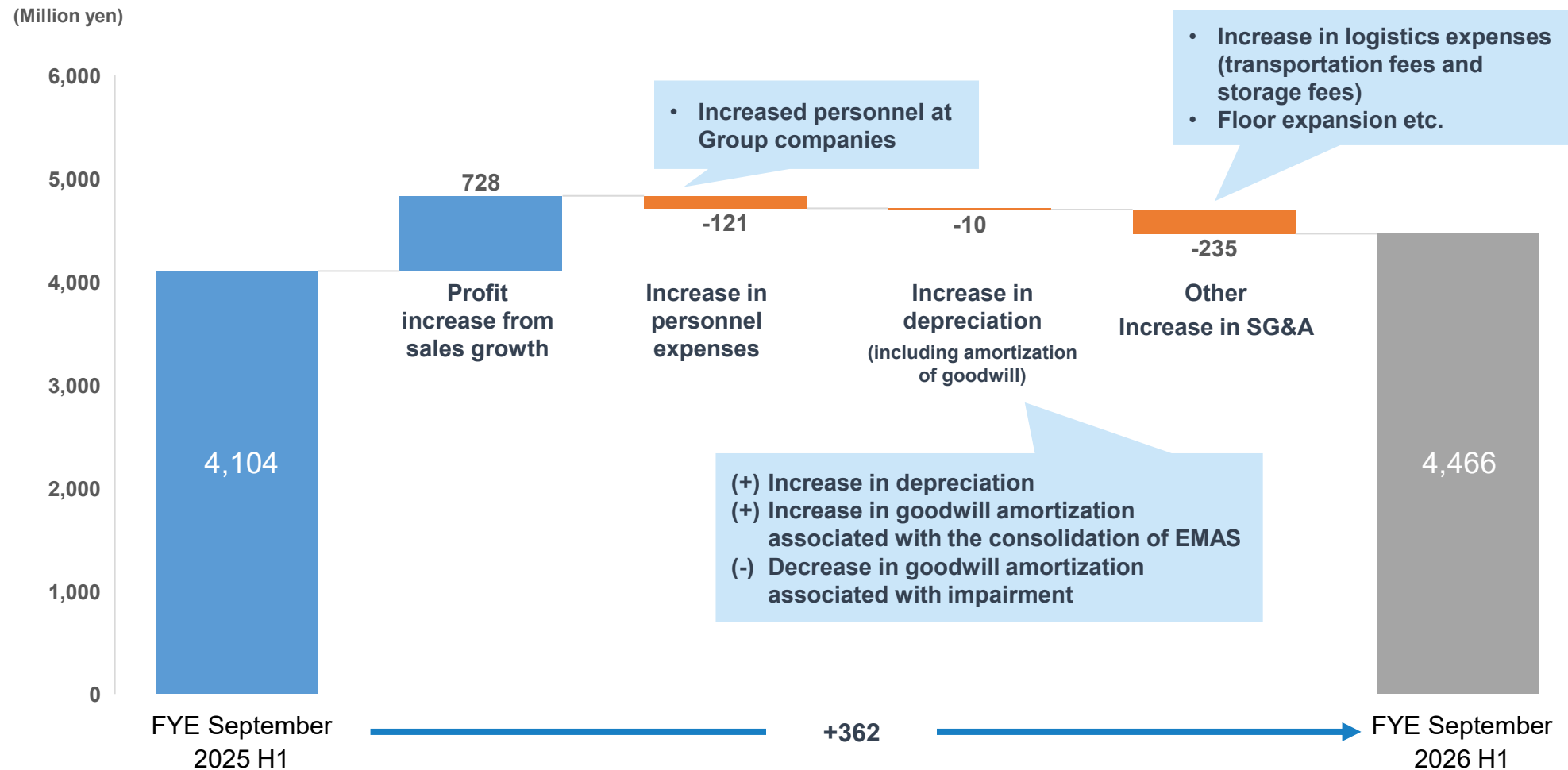
Results for First Half of Fiscal Year Ending September 30, 2026

- Profits increased as SG&A expenses were controlled through productivity improvements, in addition to the rise in gross profit that resulted mainly from an increase in net sales and price revisions.
- Progress toward the initial full-year plan: Steady progress with 72% for operating profit and 89.2% for profit attributable to owners of parent. Full-year forecasts were revised upwards (described below).
- Profit attributable to owners of parent increased year on year, reflecting the recording of a gain on sale of cross-shareholdings.

(Million yen)	FYE September 2025	FYE September 2026			
	H1	H1		Full fiscal year	
	Result	Result	YoY	Initial full fiscal year plan (announced on Nov. 10, 2025)	Rate of progress
Net sales	68,129	70,258	+3.1%	130,000	54.0%
Gross profit (Gross profit ratio)	11,815 (17.3%)	12,544 (17.9%)	+6.2%		
Selling, general and administrative expenses	7,711	8,077	+4.7%		
Operating profit (Operating profit ratio)	4,104 (6.0%)	4,466 (6.4%)	+8.8%	6,200 (4.8%)	72.0%
Ordinary profit (Ordinary profit ratio)	4,410 (6.5%)	4,506 (6.4%)	+2.2%	6,500 (5.0%)	69.3%
Profit attributable to owners of parent	3,451	3,657	+5.9%	4,100	89.2%
EPS (yen)	119.86	126.93	-	142.31	-

Note: The Company plans to conduct a 2-for-1 split of its common shares effective July 1, 2026, but the figures for earnings per share (EPS) are those before the stock split.

Factors Affecting Operating Profit in the First Half of Fiscal Year Ending September 30, 2026

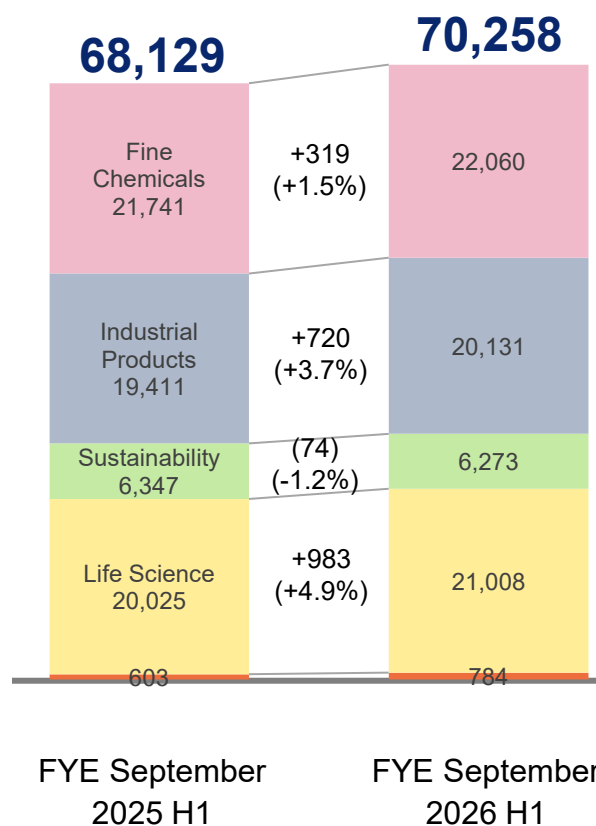


Summary of Results by Segment

Net sales YoY

+2.12 billion yen (+3.1%)

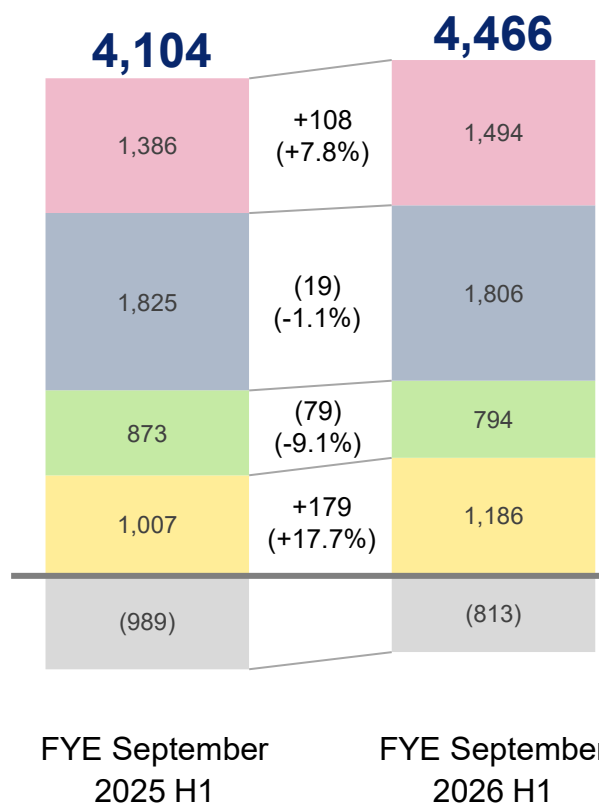
(Million yen)



Operating profit YoY

+0.36 billion yen (+8.8%)

(Million yen)



Fine Chemicals

**Increase in sales /
Increase in profit**

Industrial Products

**Increase in sales /
Decrease in profit**

Sustainability

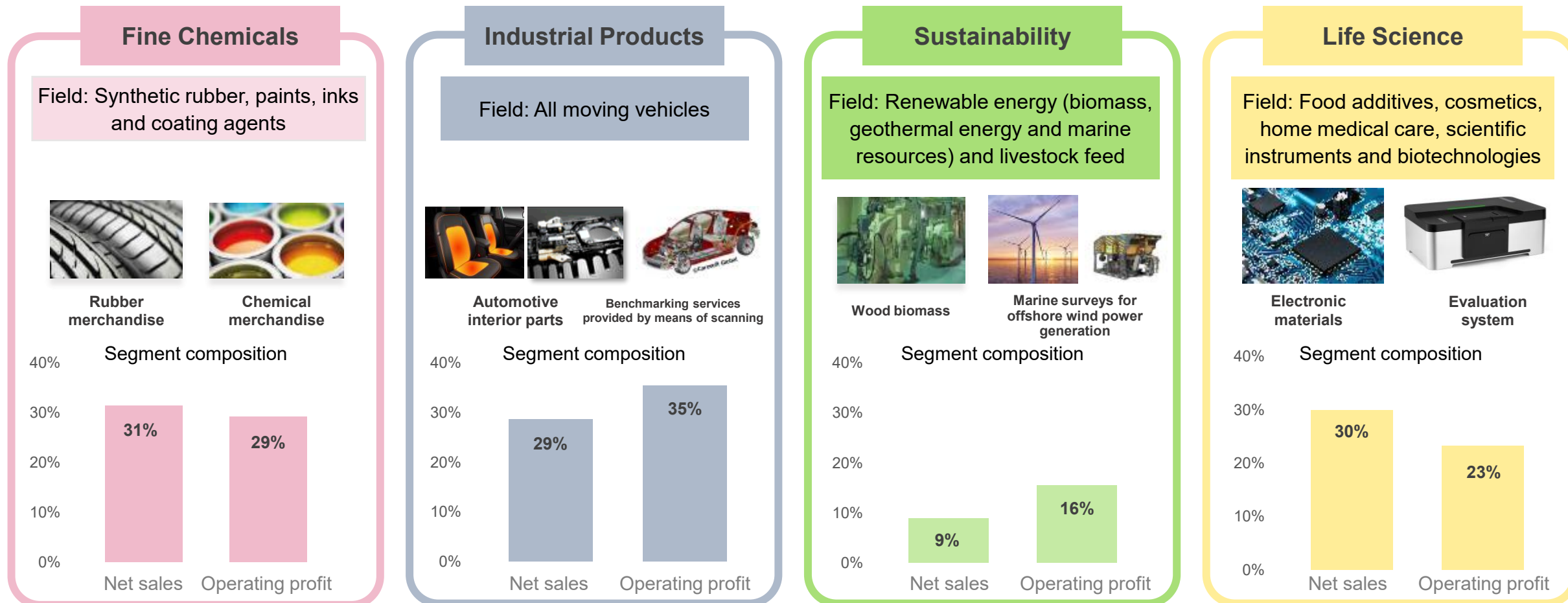
**Decrease in sales /
Decrease in profit**

Life Science

**Increase in sales /
Increase in profit**

Segment Composition

- Fine Chemicals, Industrial Products, and Life Science account for approx. 30% each in terms of net sales.
- There were no material changes in net sales and operating profit composition by segment from the end of the previous fiscal year.



Note: net sales and operating profit ratios by segment were calculated based on values before consolidation adjustments. The total does not add up to 100% because "Others" are not indicated.

Overview of Each Segment: Fine Chemicals

(Million yen)	FYE September 2025 H1	FYE September 2026 H1	YoY
Net sales	21,741	22,060	+1.5%
Operating profit (Operating profit ratio)	1,386 (6.4%)	1,494 (6.8%)	+7.8%

Comments	
Net sales	Rubber: (+) Demand for raw materials for domestic markets was brisk. Chemicals: (-) Demand for mainstay domestic products, including inks, paints, and raw materials of adhesives, remained weak. (+) New business launch
Operating profit	Rubber: (+) An increase in sales and revision of sales prices. Chemicals: (+) Sales price revisions.

[Major products we deal in]



Synthetic rubbers



Thermoplastic elastomers and resins



Rubber reinforcements and fillers

<Final uses>

- Automotive sealants
- High-pressure hose
- Tires
- Home electric appliances



Photoinitiators/UV absorbers



Pigments



Specialty monomers



Wax



Silane coupling agents

<Final uses>

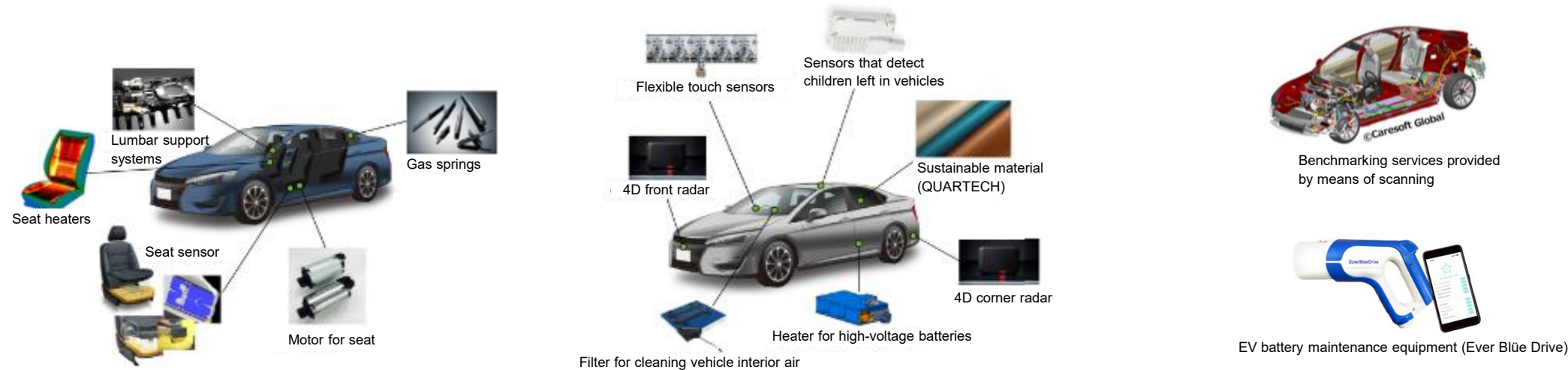
- Inks and printed materials
- Exterior wall paints
- Adhesives
- Plastic products

Overview of Each Segment: Industrial Products

(Million yen)	FYE September 2025 H1	FYE September 2026 H1	YoY
Net sales	19,411	20,131	+3.7%
Operating profit (Operating profit ratio)	1,825 (9.4%)	1,806 (9.0%)	(1.1%)

Comments	
Net sales	Domestic: (+) Steady sales Overseas: (+) Some exports from Alabama, the United States and Thailand were strong. (+) Consolidation of EMAS (-) The market environment remained challenging in China.
Operating profit	(-) Upfront investment for the development of new products (+) Higher level of profit due to exchange rate fluctuations

[Major products we deal in]




Overview of Each Segment: Sustainability

(Million yen)	FYE September 2025 H1	FYE September 2026 H1	YoY
Net sales	6,347	6,273	(1.2%)
Operating profit (Operating profit ratio)	873 (13.8%)	794 (12.7%)	(9.1%)


Comments	
Net sales	(+) Strong sales of wearing parts related to feed processing machines The sales were posted based on the steady progress of major projects in the wood-biomass-related business. (-) Impact of a transitional period in the ocean development-related business. Geothermal heat-related equipment also recorded a decrease.
Operating profit	(-) Decline in profit attributed to the above decline in sales in the ocean development-related business.

[Major products we deal in]


<Feed processing machines and wood-biomass-related products>




Pellet mill




Low-temperature belt dryer for wood chips




Gasification unit



(Different types of pellets)



Various hammer mills




Cogeneration unit


<Final uses>

- Feed/fertilizer
- Food, industrial products, etc.
- Renewable energy


<Marine surveys for offshore wind power generation>




Top drive system



Remotely operated vehicle (ROV)



TP cover



Cable protection system

<Final uses>

- Oil and gas
- Geothermal development
- Offshore wind power generation
- Ocean investigation

Overview of Each Segment: Life Science


* MS: Material solutions

(Million yen)	FYE September 2025 H1	FYE September 2026 H1	YoY
Net sales	20,025	21,008	+4.9%
Operating profit (Operating profit ratio)	1,007 (5.0%)	1,186 (5.6%)	+17.7%

Comments	
Net sales	(+) Material Solution*: Growth of core products for export business, including electrical materials (+) Scientific instruments: Progress made in delivery in large projects on the back of a recovery in demand (+) YPTECH: Increase in sales quantity of functional feed materials (-) Scrum Inc.: Impact of termination of contract for biotech products
Operating profit	(+) Strong performances of Material Solution, scientific instruments, and YPTECH (-) Impact of biotech products

[Major products we deal in]


<Life science-related>



Electronic materials



Different types of film



Cosmetics (raw materials / containers)



Food Tech



Fragrance




High-performance resins


<Final uses>

- Electronics and battery
- Air freshener
- Pet food
- Diaper


<Scientific instruments-related>



Wettability testers



Equipment for dispersion and powder evaluation




Weather resistance tester


<Final uses>

- Research and development
- Quality control
- Production control
- Inspection


<Biotechnology-related>



3D bioprinter



Next-generation sequencer for genetic analysis (NGS)



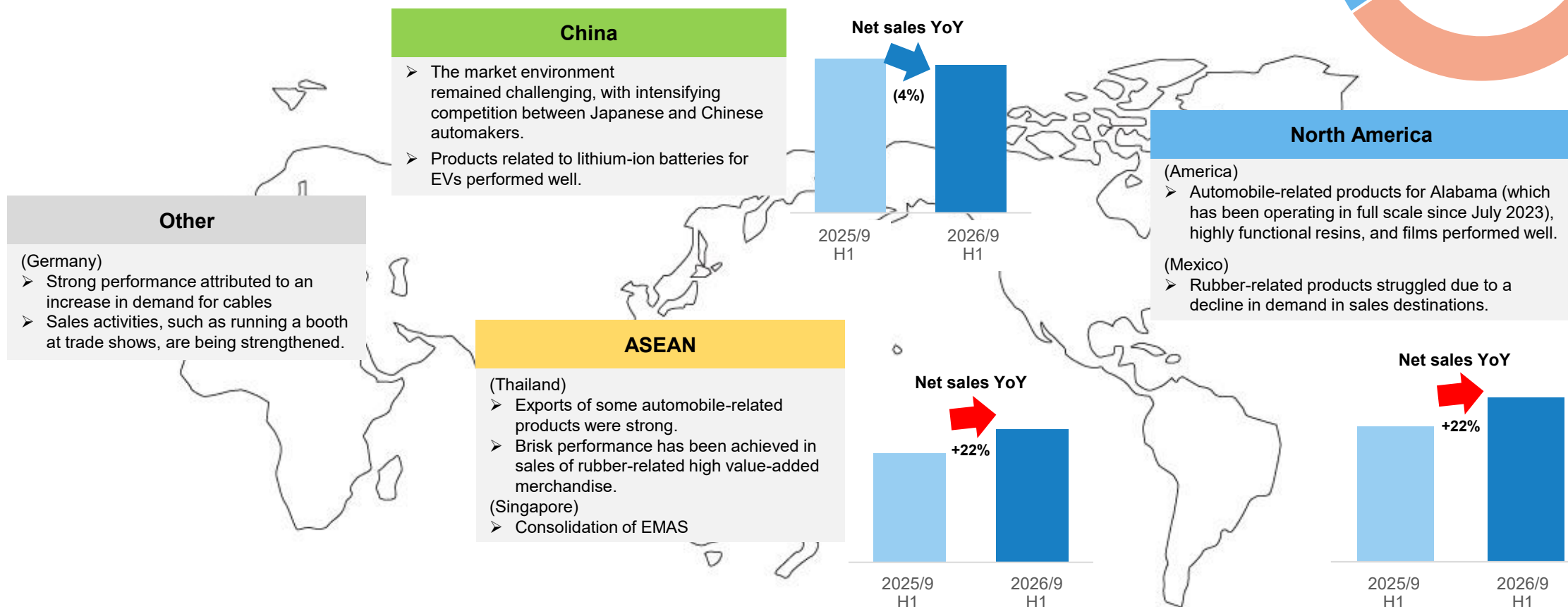
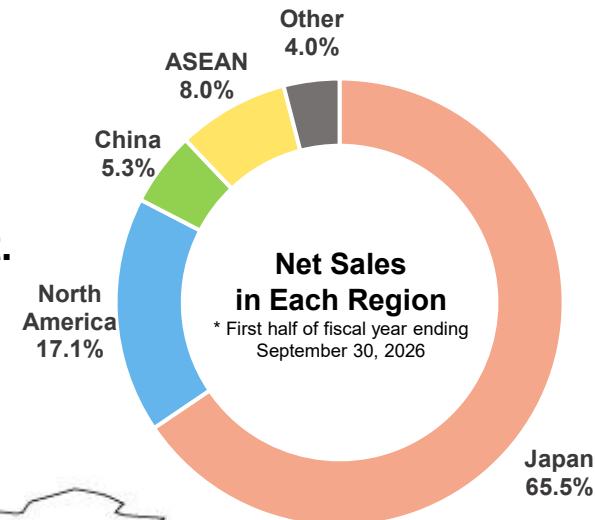
Gene-discovery analysis services and drug discovery support services

<Final uses>

- Genetic research
- Cellular research
- Protein research
- Pathology research
- Drug discovery support

Net Sales and Situations in Each Region

- Overseas sales increased 9.0% year on year. Net sales were strong in North America and ASEAN. In China, sales decreased but showed signs of bottoming out.
- Development of locally originated businesses is underway under the initiative of overseas bases.



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Forecasts for Fiscal Year Ending September 30, 2026

- Forecasts were revised upwards, reflecting the progress in the first half.
- Sales and profits are expected to increase year on year, with a decline in profits from certain businesses absorbed by growth and improved profitability in existing businesses.

(Million yen)	FYE September 2025	FYE September 2026				
	Full-year results	Initial full fiscal year plan (announced on Nov. 10, 2025)	YoY	Revised forecasts (announced on May 12, 2026)	Vs. initial plan	YoY
Net sales	132,703	130,000	(2.0%)	133,000	+3,000	+0.2%
Gross profit (Gross profit ratio)	22,564 (17.0%)					
Selling, general and administrative expenses	16,133					
Operating profit (Operating profit ratio)	6,430 (4.8%)	6,200 (4.8%)	(3.6%)	6,500 (4.9%)	+300	+1.1%
Ordinary profit (Ordinary profit ratio)	6,879 (5.2%)	6,500 (5.0%)	(5.5%)	6,600 (5.0%)	+100	(4.1%)
Profit attributable to owners of parent	4,615	4,100	(11.2%)	4,800	+700	+4.0%
EPS (yen)	80.12	71.16	-	83.28	-	

Note: The Company plans to conduct a 2-for-1 split of its common shares effective July 1, 2026. Accordingly, basic earnings per share (EPS) shows an amount that takes into account the impact of the stock split on both full-year results for the fiscal year ended September 30, 2025 and forecasts for the fiscal year ending September 30, 2026.

Forecasts by Segment for Fiscal Year Ending September 30, 2026

- We will respond promptly to cost increases and tight supply, which are expected given the turmoil in the Middle East, aiming to mitigate their impact.
- We have revised upwards our full-year forecasts in consideration of the materialization of ongoing projects.

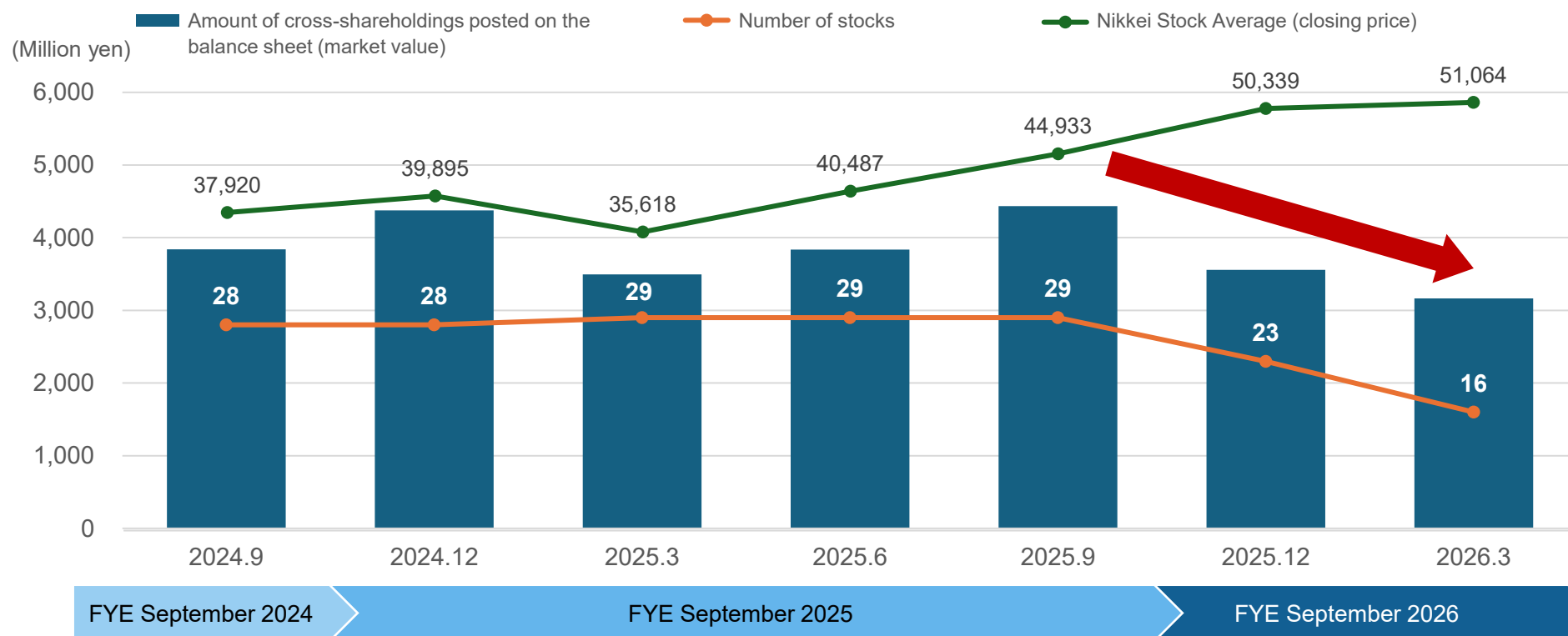
(Million yen)	Net sales				Operating profit			
	FYE September 2025 Result	FYE September 2026 Initial forecast	FYE September 2026 Revised forecast	YoY	FYE September 2025 Result	FYE September 2026 Initial forecast	FYE September 2026 Revised forecast	YoY
Fine Chemicals	42,384	44,000	44,750	+5.6%	2,413	2,700	2,800	+16.0%
Industrial Products	36,812	35,000	35,750	(2.9%)	2,682	2,500	2,550	(4.9%)
Sustainability	13,518	11,500	12,250	(9.4%)	1,886	1,100	1,150	(39.0%)
Life Science	38,670	38,000	38,750	+0.2%	1,362	1,600	1,700	+24.8%
Other	1,318	1,500	1,500	-	(1,914)	(1,700)	(1,700)	-
Total	132,703	130,000	133,000	+0.2%	6,430	6,200	6,500	+1.1%

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Status of reduction of cross-shareholdings

- A full-scale reduction of cross-shareholdings began in the previous fiscal year (ended September 30, 2025).
- We drove the sale of shares in business partners in the first half and posted 1.24 billion yen as a gain on sale of investment securities.
- We will continue with the policy of reducing cross-shareholdings, judging the reasonability of holding them from the medium- to long-term perspective.
- The ratio to net assets after the reduction is approximately 5%.



Impairment of Investment Securities

- A loss on valuation of investments was posted for startup investment projects, which show a gap from the initial business plan.
- Carefully examine each project and reflect the results in future investing activities and decision-making processes.
- Monitor investment destinations regularly, report to the Board of Directors, and take appropriate action in a timely manner.

Further improvement in financial soundness

- Improvement in balance sheet quality

Evaluation of businesses

- Strictly apply investment discipline (withdrawal criteria).
- Shift management resources to growing businesses by choosing to focus on core businesses.

Capital efficiency improvement

- Optimize capital efficiency indicators, including ROE and ROIC.



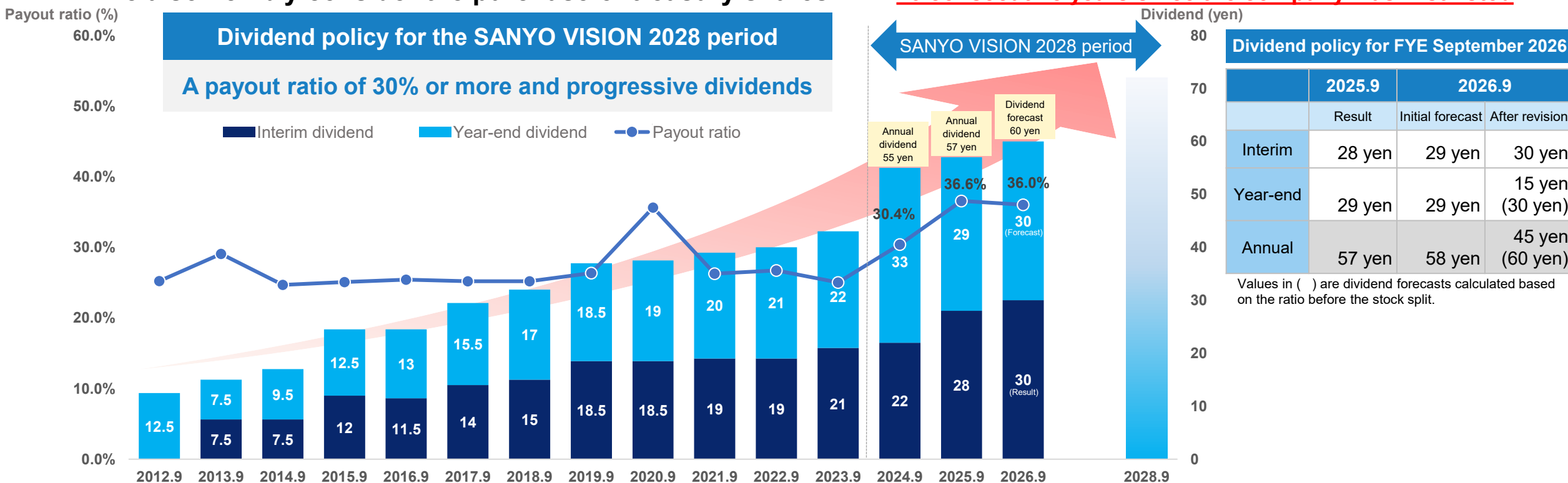
Major impairment cases (FYE September 2025 to FYE September 2026)

- Business of developing and manufacturing new film materials
- Business of supporting drug development with biotechnology
- Development and manufacturing of biomass silica (rice husk silica)
- Service of watching over senior citizens with location information for elderly facilities, etc.

Stock Split and Shareholder Returns

- We have conducted a 2-for-1 split of our shares, targeting an investment unit price of around 100,000 yen, which Tokyo Stock Exchange has indicated is the level sought by private investors.
- In light of our strong performance in the first half, we have **increased** the interim dividend **by 1 yen** from our initial forecast.
- We revised the forecast year-end dividend to reflect the stock split, **increasing it by 1 yen** when calculating it based on the ratio before the stock split.
- We also flexibly consider the purchase of treasury shares.

Continued payment of stable dividends over the 13 consecutive years since the company was first listed



* Effective date: On July 1, 2026, the Company will conduct a 2-for-1 split of its common stock. The forecast year-end dividend for the fiscal year ending September 30, 2026 was calculated based on the ratio before the stock split.

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Market-oriented Strategy in Growth Markets

- Expanding businesses in growth markets with expertise in business segments and cross-sectoral collaboration

Our strengths

Partnership model

High value-added/niche products

Expertise and technical sales

Strong financial base



Strategic measures

Enhancing product models handled

Expanding the value chain

Enhancing overseas operations

Business investment and M&A

Target Markets / Products

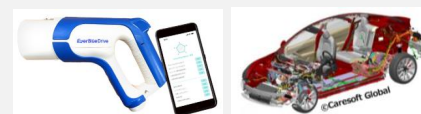
Electrical materials(semiconductors, battery, data centers)

- Electrical materials and chemicals
- LiB battery-related parts and materials
- High-frequency coaxial cable
- Cooling cable
- Carbon nanotubes(CNT)



EV

- EV battery checker
- Benchmarking services
- Functional compounding agents (for heat release/flame resistance)



Renewable energy

- Equipment related to offshore wind power generation systems
- Wood-biomass-related equipment
- Equipment related to geothermal power generation



Food tech

- Solutions for reducing food loss
- Food additives
- New functional feeds and feed additives
- Pellet mills for feed

Related segments

Fine Chemicals

Industrial Products

Life Science

Fine Chemicals

Industrial Products

Sustainability

Sustainability

Life Science

Rubber-related Products: Sales Expansion of Next-generation Core Products

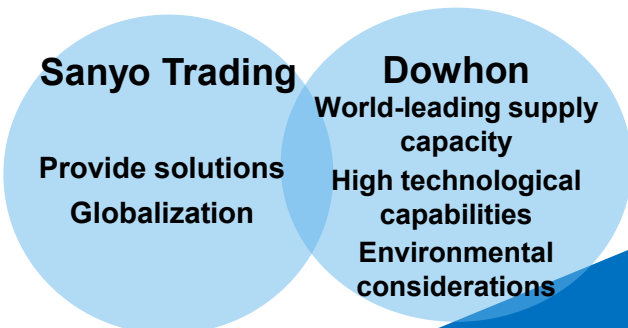
- Sole agent in Japan of fluorine-containing rubber from Dowhon*, a leading company in China
- Sales expansion activities targeting Japanese corporate customers based on stable supply (annual production capacity of 10,000 tons, which will be increased to 14,000 tons by 2027)
- Driving environmentally friendly business by including fluorine-containing rubber products compatible with PFAS-free emulsifiers

* Dowhon:

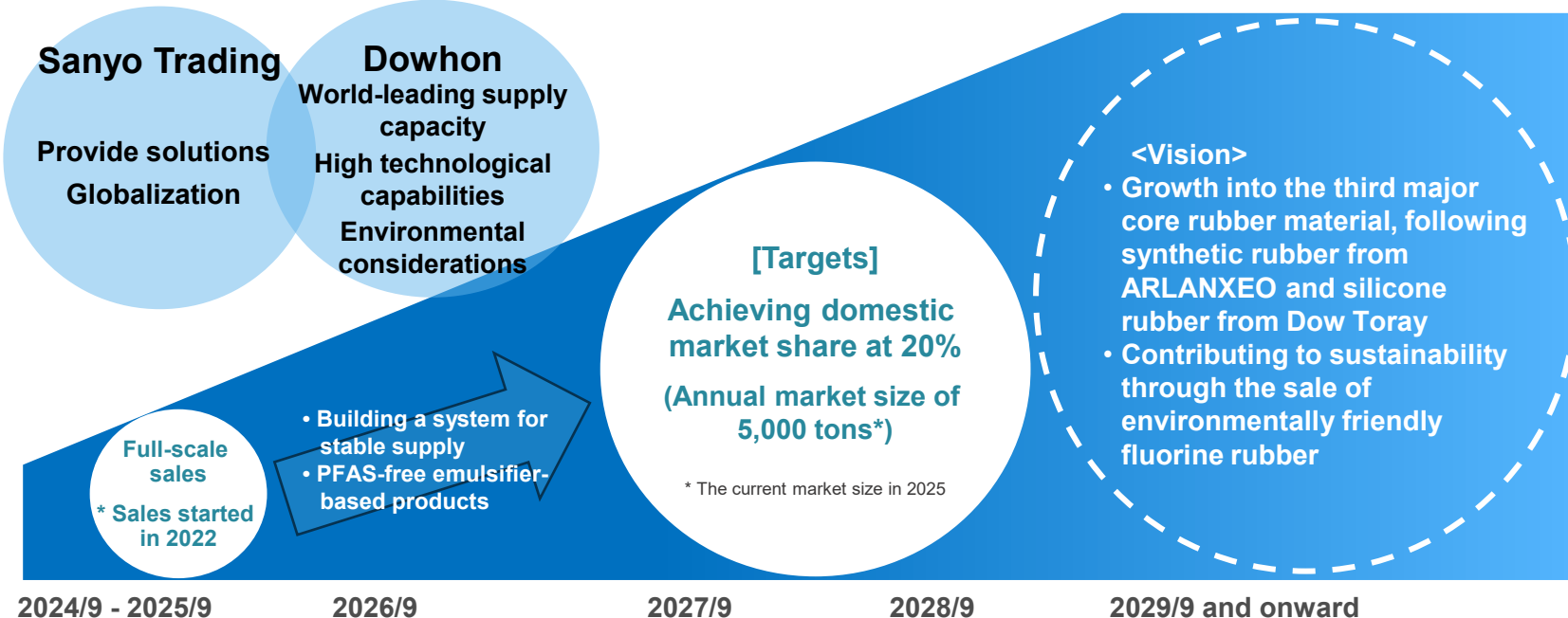
A major Chinese manufacturer of pre-compound with chemicals blended into fluorine-containing rubber in advance. Featuring superior heat resistance, oil resistance, and chemical resistance, fluorine-containing rubber is used in functional rubber parts in addition to automotive hoses.



Synergy of the two companies' strengths



[Market size and roadmap of development]



[Examples of applications of finished goods]



Automotive parts: O-shaped rings for fuel injectors, inner surface seal for fuel hoses, engine oil seal

Chemical plants: O-shaped rings for valves, pump shaft seal

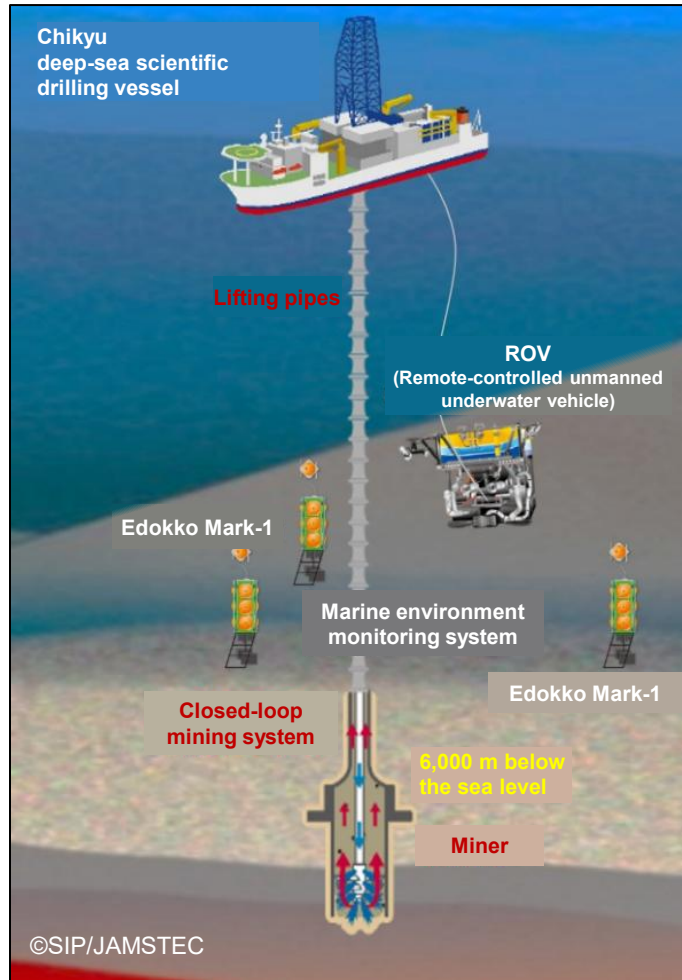
Semiconductor manufacturing equipment: O-shaped rings for vacuum chambers, seal for gas supply lines

Healthcare/food equipment: Gaskets for pipe flanges, seal for pump's sliding section

Aerospace: Heat-resistant seal for aircraft engines

Expansion of Deep-ocean Mineral Resource Business

- Participation in the Minamitorishima Rare Earth Project — Delivery of lifting pipes, floats, ROV, and miner and provision of technical support



Total support towards success in full-scale test-mining (planned in 2027)

Leveraging our outstanding technologies established 6,000 meters below sea level, we will lead the development of next-generation deep-ocean mineral resources, including rare earth mud, manganese nodules, and hydrothermal deposits. We will open up unknown domains of deep-ocean mineral resources and accelerate the growth of our ocean business.

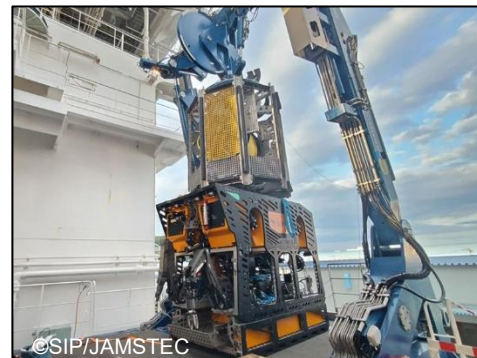
Lifting pipes: Delivered at the end of May 2025, Total: 424 pipes



Floats: Delivered at the end of August 2024, Total: 820 units



ROV: Delivered and mounted on Chikyu in the autumn of 2025



Miner: Delivered in the winter of 2025 after completion of its maintenance



Expansion of Business Related to Offshore Wind Power Generation

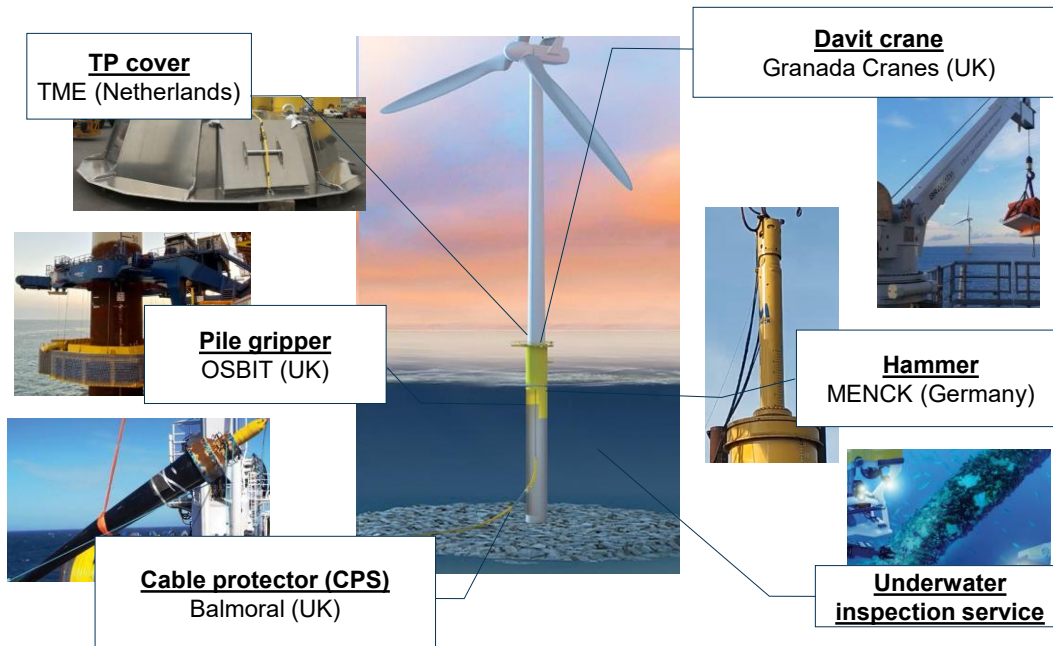
- Starting with fixed-foundation projects in shallow sea areas, we expect floating projects in deep sea areas to begin increasing around 2033.
- With an increase in floating projects, the necessary equipment will also increase, resulting in the expansion of earning opportunities of Cosmos Shoji, whose strength lies in broad product lineup.
- Fixed-foundation systems are expected to fully begin yielding profit in the fiscal year ending September 30, 2027 or thereafter.

Products we deal in for fixed foundation and floating systems

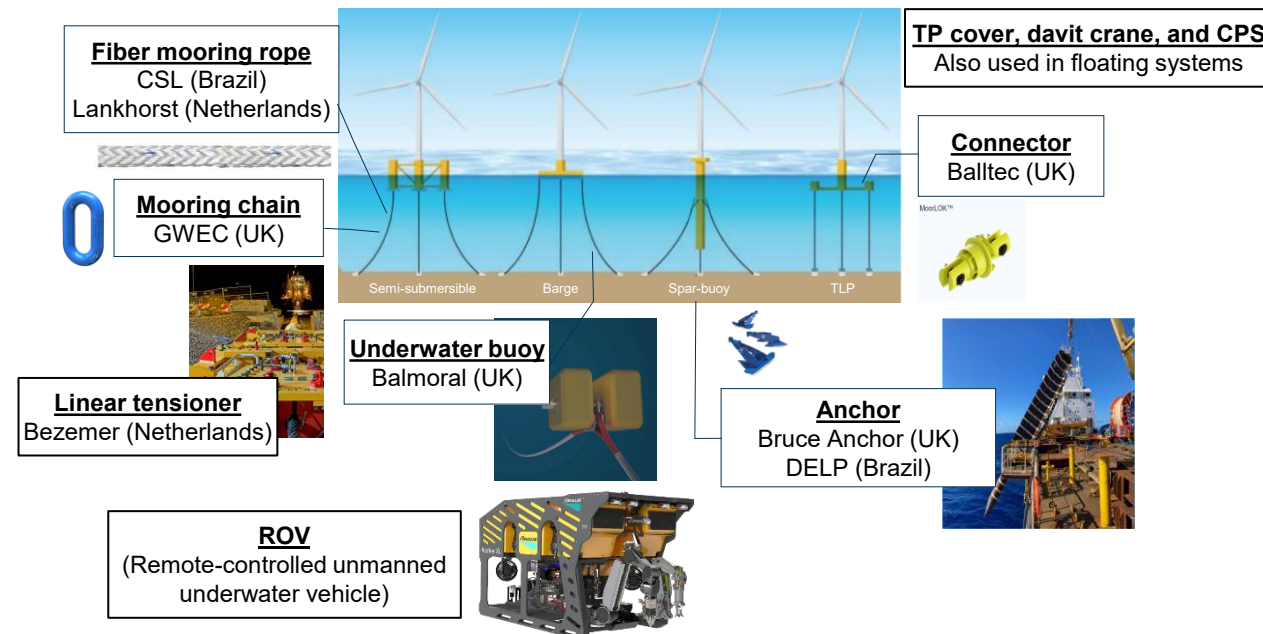
Sanyo Trading Group



Fixed foundation system (water depth: 30 m to 40 m)



Floating system (water depth: 100 m or deeper):
Compatible with sea areas of Japan



Enhancing Value Chain of Offshore Wind Power and Marine Survey Businesses

— Implementation of Strategic M&A (Kitakyu Sensui) —

- We have acquired shares in Kitakyu Sensui, which has been providing marine survey, inspection, and construction service, etc. in the Kyushu area for more than 40 years.
- We will drive initiatives to win new deals in offshore wind power and marine survey businesses by providing solutions combining the trading company function of Cosmos Shoji (goods) and the research function of Kitakyu Sensui (people).
- We will drive M&A and business investments further with an aim to enhance services, so as to be Japan's core corporate entity in the marine business.

Strengths of Kitakyu Sensui

- Solid business foundation in the Kyushu area based on more than 40 years of business history
- Readiness to provide services of conducting surveys and inspections with ROV in addition to underwater operation by divers
- A 7-meter-deep pool at the headquarters is available for test run, demonstrations, and training of human resources.



Future business development

March 2027-



Launch of services in Japan

FY2030-



NEDO floating system demonstration

FY2034-



Full-scale operation of business with commercial floating systems

Conceptual rendering of value chain enhancement

(3) Value-added services as something extra

Driving M&A and business investment further

Building the second pillar following the ocean resource development business

COSMOS SHOJI CO.,LTD.
コスモス商事株式会社

(1) Marine equipment (goods)



Software, materials, and equipment (ROV, etc.)

Three Strengths

Track record, practical personnel, and customer base



Kitakyu Sensui

(2) Marine surveys/construction and inspection (people)



Investment Strategy

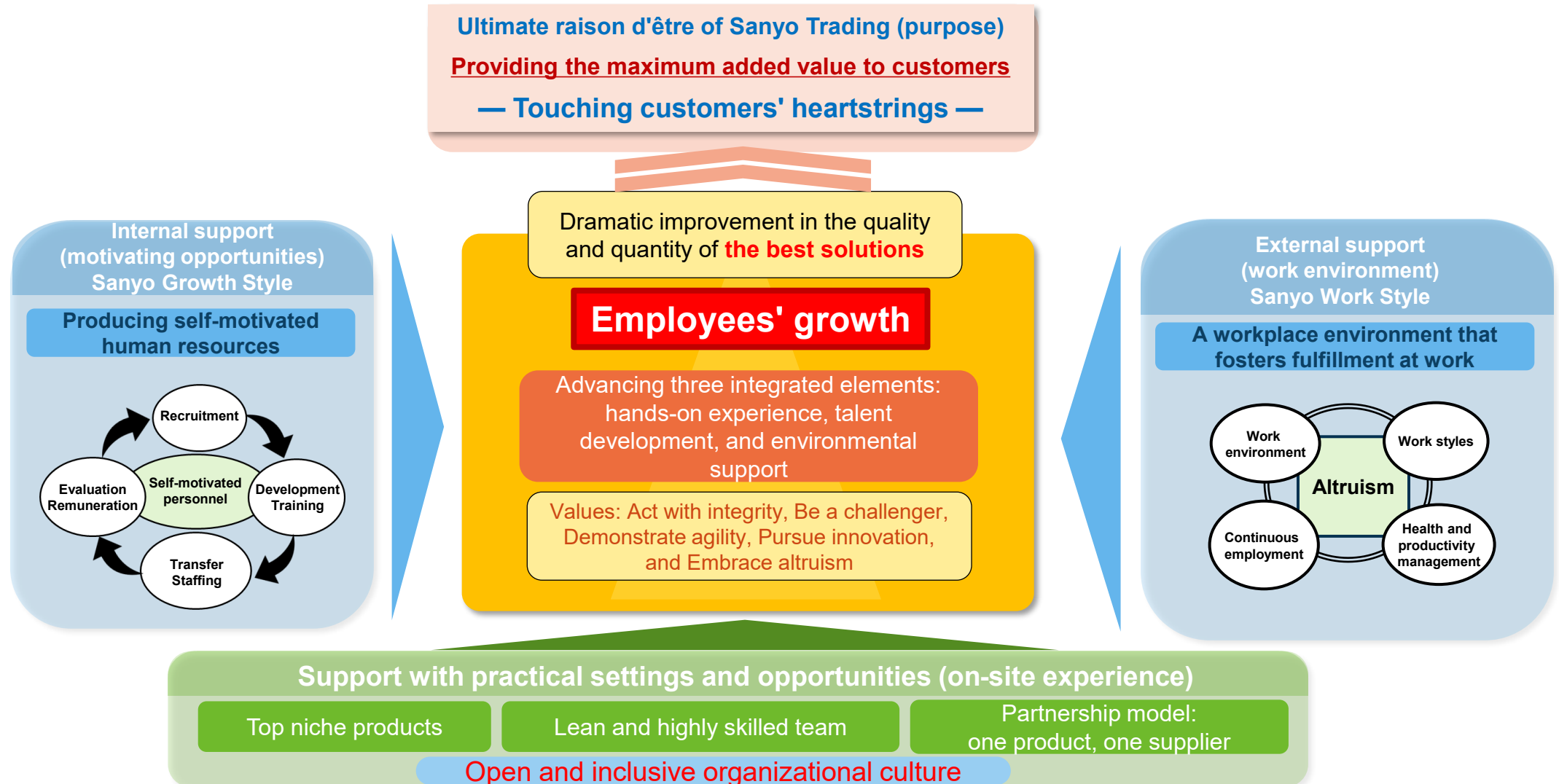
■ We will implement bolt-on M&A activities in growth fields. The specific strategy is as follows.

Growth investment 20.0 billion to 30.0 billion yen	Business investment	Fine Chemicals	<ul style="list-style-type: none"> ➤ Expansion of overseas sales channels ➤ Investments related to electronic materials (acquiring commercial rights) ➤ Development of new products
		Industrial Products	<ul style="list-style-type: none"> ➤ Investments related to automotive aftermarket (broadening the lineup of products we deal in and enhancing services) ➤ Investment related to environmentally friendly fiber materials
		Sustainability	<ul style="list-style-type: none"> ➤ Investments related to offshore wind power generation and marine survey (broadening the lineup of products we deal in and strengthening the value chain) ➤ Businesses peripheral to wood biomass(broadening the lineup of products we deal in and enhancing services)
		Life Science	<ul style="list-style-type: none"> ➤ Investments related to healthcare(acquiring commercial rights and broadening the lineup of products we deal in) ➤ Investments related to feed additives (expanding sales channels)
	Human capital investment	<ul style="list-style-type: none"> ➤ Recruitment, education, assessment, allocation, etc. to promote the idea of Sanyo as a people company 	
	DX-related investment	<ul style="list-style-type: none"> ➤ ERP (operation started in October 2024 and horizontally deployed to Group companies) 	

Investment in Human Capital for Helping Achieve SV2028

— Human Capital Structure of the Sanyo Trading Group —

- Human capital of the Group means employees who provide the best solutions in an uncompromising manner.



Appendix

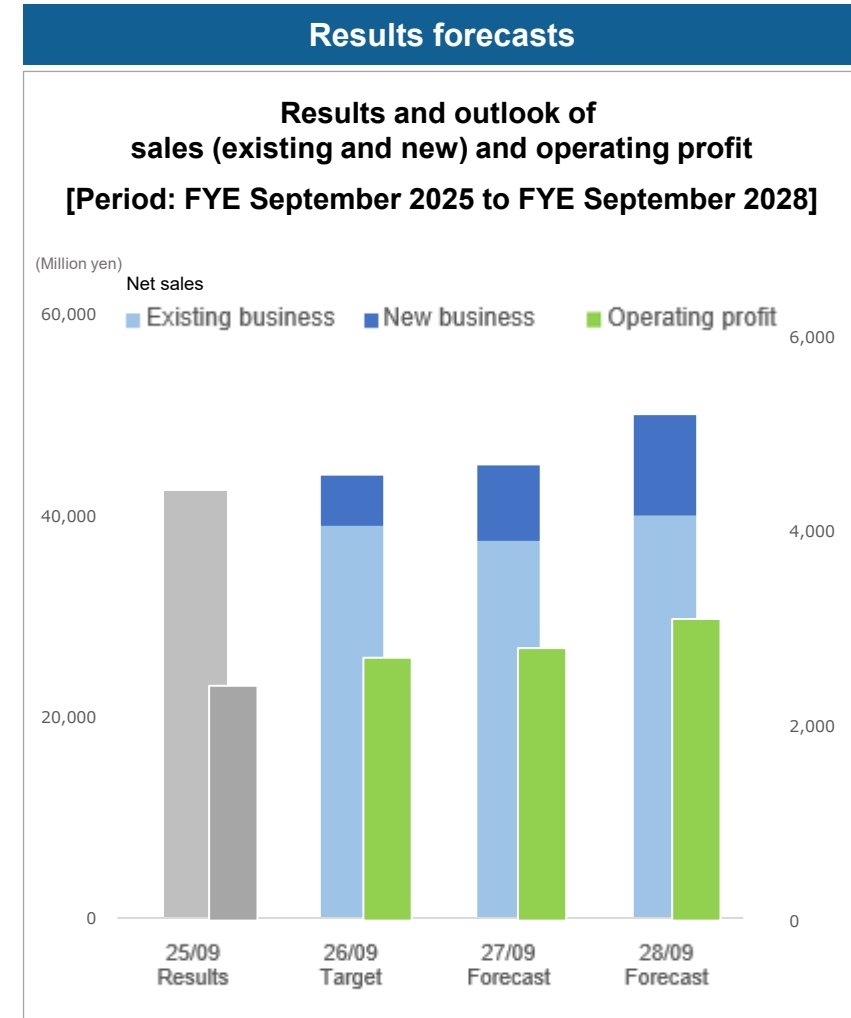
[Growth Strategy in Each Segment] Fine Chemicals

- This is our founding business. We aim to achieve continued growth by leveraging our functions as a trading company with high-level expertise.

Our strengths
<ul style="list-style-type: none"> • We deal in a wide variety of products in the fields of rubber and chemical products • Our bases in Japan and other countries coordinate to provide products and services with no regional differences • <u>The expertise and technological capabilities we use in the handling of high value-added products</u> • Ability to ensure supply stability by leveraging our financial foundation



Business environment
<ul style="list-style-type: none"> • While the domestic market is maturing, excluding the demand for products with next-generation applications and functional products, overseas markets continue to expand • <u>Among overseas suppliers, moves to reduce investment in the Japanese market and seek high-level expertise and technological capabilities from trading companies have been in progress</u> • Creating new markets through shift to EVs (such as batteries) • Accelerating switch to environmentally friendly products



Basic strategies	<ul style="list-style-type: none">■ <u>Deepening relationships with overseas suppliers</u>■ <u>Strengthening overseas expansion (Japanese manufacturers and overseas local companies)</u>■ Newly expanding sales of high value-added/environmentally friendly products■ Expansion of investment in core business areas■ DX to streamline small-scale businesses	
Factors that are keys to the achievement of the plan	<ul style="list-style-type: none">■ <u>Consolidation of distributors by overseas suppliers --> Acquisition of commercial rights</u>■ Reorganization of domestic synthetic rubber manufacturers --> Increase in our market share for the products we deal in■ Maintaining the market share of Japanese cars in overseas markets --> Maintaining sales to automotive parts manufacturers	
Business	Existing	<ul style="list-style-type: none">■ Rubber: Synthetic rubber from Arlanxeo and silicone rubbers from Dow Toray■ Chemicals: Raw materials for inks, paints, coatings, resins, and adhesives
	New	<ul style="list-style-type: none">■ Rubber: Fluoro rubber from Dowhon, functional materials, and naturally derived materials■ Chemicals: Environmentally friendly materials and chemicals for electrical materials

[Growth Strategy in Each Segment] Industrial Products

- This is one of our large drivers of revenue. We will develop new businesses to push forward with the replacement of our business portfolio.

Our strengths

- We provide end-to-end solution services, from sales, development design, and quality assurance to just-in-time delivery
- Business relationships established with every Japanese automaker
- Knowledge accumulated in the automotive interior parts business
- Ability to ensure supply stability by leveraging our financial foundation

Business environment

- Structural changes in the global automotive industry that are a result of technological innovation such as the shift to EVs, autonomous driving, and MaaS
- Commoditization and intensifying competition in existing businesses
- Growth of non-Japanese automakers
- Expansion of the markets in the field of information and communications, including the semiconductor, data center, and quantum computer markets



Results forecasts

Results and outlook of sales (existing and new) and operating profit

[Period: FYE September 2025 to FYE September 2028]



Basic strategies

- Firmly maintaining existing businesses
- Enhancing trade with overseas automakers
- Diversifying our value chain functions (from the new car parts market to the aftermarket)
- Developing new products and introducing them to the Japanese market

Factors that are keys to the achievement of the plan

- U.S. trade and tariff policy trends --> Impact on profit
- Maintaining the share of the Japanese automobiles in overseas markets --> Maintaining sales to automobile and parts manufacturers
- Reinforcing the China Plus One supply system --> Diversifying suppliers

Business

- | Business Type | Business Description |
|---------------|--|
| Existing | ■ Automotive interior materials such as seat heaters and lumbar support systems |
| New | ■ Automotive benchmarking, EV battery testers, environmentally friendly fiber materials, high-frequency coaxial cables, and optical cables (for next-generation datacenters and the semiconductor field) |

[Growth Strategy in Each Segment] Sustainability

- The growth of business has been accelerated by the expansion of the renewable energy market.

Our strengths

- We provide comprehensive end-to-end solutions from plant design and construction to after-sales services
- An unrivaled share of the domestic pellet mills for the feed market
- Large share of the geothermal development equipment market
- An extensive lineup of equipment related to offshore wind power generation



Business environment

- Acceleration of automation and streamlining of feed manufacturing sites
- Progress in decarbonization and the shift to renewable energy in the energy mix
- Trend of major electric power companies strengthening their renewable energy businesses
- Offshore wind power generation systems transitioning from fixed-foundation systems to floating systems

Results forecasts

Results and outlook of sales (existing and new) and operating profit [Period: FYE September 2025 to FYE September 2028]



Basic strategies

- Tapping into demand for the equipment replacement supported by a large market share
- Increasing recurring revenue with after-sales services for equipment (pellet mills and wood biomass)
- Developing new uses of pellet mills (e.g., organic fertilizer business)
- Winning major offshore wind power generation projects/diversifying products
- Enhancing value chains in the ocean resource development and offshore wind power generation businesses (M&A is also included in the available options)

Factors that are keys to the achievement of the plan

- Acceleration of large-scale investments associated with the integration and reorganization of feed mills --> Tapping into demand for the equipment replacement
- Stabilization of business revenue from renewable energy projects --> Market expansion

Business

Existing	<ul style="list-style-type: none"> ■ Pellet mill ■ Equipment related to geothermal development
New	<ul style="list-style-type: none"> ■ Wood-biomass-related equipment ■ Equipment related to ocean resource development and survey/offshore wind power generation ■ New materials and films

[Growth Strategy in Each Segment] Life Science

■ Discover and develop QOL and environmental products for growth markets

Our strengths

- With a global business foundation, all of our bases cooperated in the operation of our businesses
- We deal in materials and equipment that support advanced technologies
- The expertise and technological capabilities we use in the handling of high value-added products
- Ability to ensure supply stability by leveraging our financial foundation
- Immunity bioinformatics and information and structural analysis

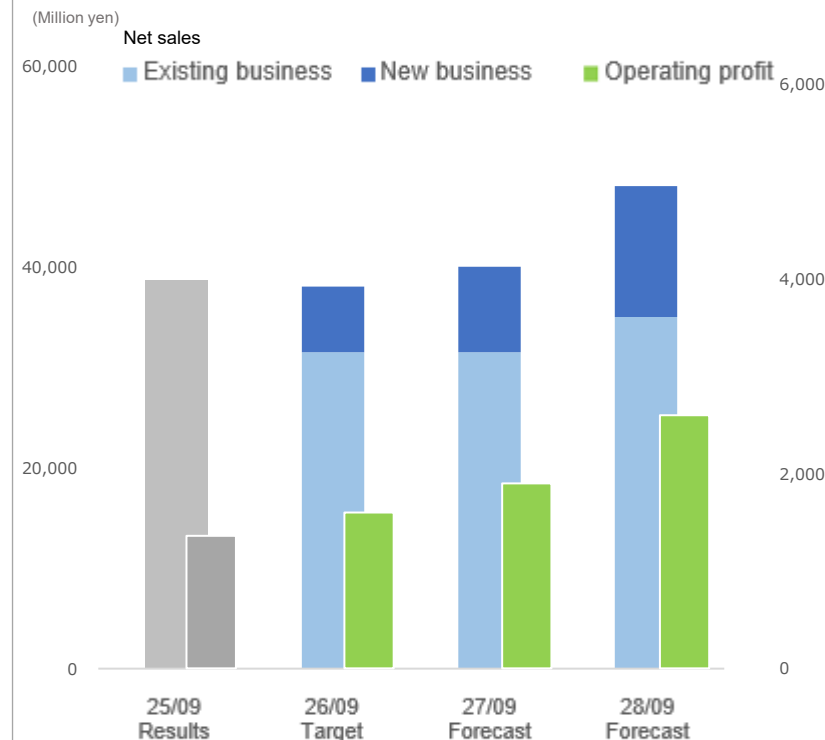
Business environment

- A sustainable society through the co-creation of technology, health, and the environment
- Strengthened support for research and development (securing of budgets, subsidies, etc.)
- Changes in measurement needs (e.g., revision of the Japanese Automobile Standards and shift to EVs)
- Creating new markets through shift to EVs (such as batteries)



Results forecasts

Results and outlook of sales (existing and new) and operating profit [Period: FYE September 2025 to FYE September 2028]



Basic strategies

- Deepening relationships with domestic and overseas suppliers
- Domestic and overseas bases cooperating to drive global expansion
- Digital marketing and sales activities based on the proposal of applications to expand sales and improve efficiency
- Development of businesses through the promotion of industry-academia cooperation
- Expanding the product models handled and our sales channels (M&A and partial investments)

Factors that are keys to the achievement of the plan

- Domestic and overseas suppliers restructuring their production and supply --> Market changes
- Progress in the shift to EVs --> Creation of new markets
- Development of the domestic bio-industry --> Market expansion
- U.S. trade and tariff policy trends --> Impact on profit

Business


- | Category | Business Focus |
|----------|---|
| Existing | <ul style="list-style-type: none"> ■ Electrical materials, films, SAP, surfactants, and materials in the field of heat dissipation ■ Scientific instruments Biotech products/reagents |
| New | <ul style="list-style-type: none"> ■ LiB-related parts and materials ■ New functional feeds ■ Food additives |

Strengthening Feed Additive-related Business

— Strengthening the Business in Kyushu Area through M&A of Kyushu Mitaka —

- To increase our market share in the three prefectures in South Kyushu (Kumamoto, Kagoshima, and Miyazaki) as livestock prefectures, we have acquired shares in Kyushu Mitaka Corporation, which has its own sales channels in Kumamoto Prefecture, among others.
- Increasing sales in Kumamoto by selling YPTECH products to Kyushu Mitaka's sales channels (dairy farmers' association and cooperative, and agricultural corporations)

Company Profile

- Company name: Kyushu Mitaka Corporation  九州ミタカ
- Business:
 - Wholesale distribution of feeds and feed additives
 - Wholesale distribution of livestock farming equipment
 - Wholesale distribution of livestock medicines
- Established: May 1983 (41 years)
- Date of share transfer: October 31, 2025

Product models handled

◆ Feed additives



- Complete premix
- Amino acid formulations
- Fat formulations
- Other functional additives

◆ Livestock medicines

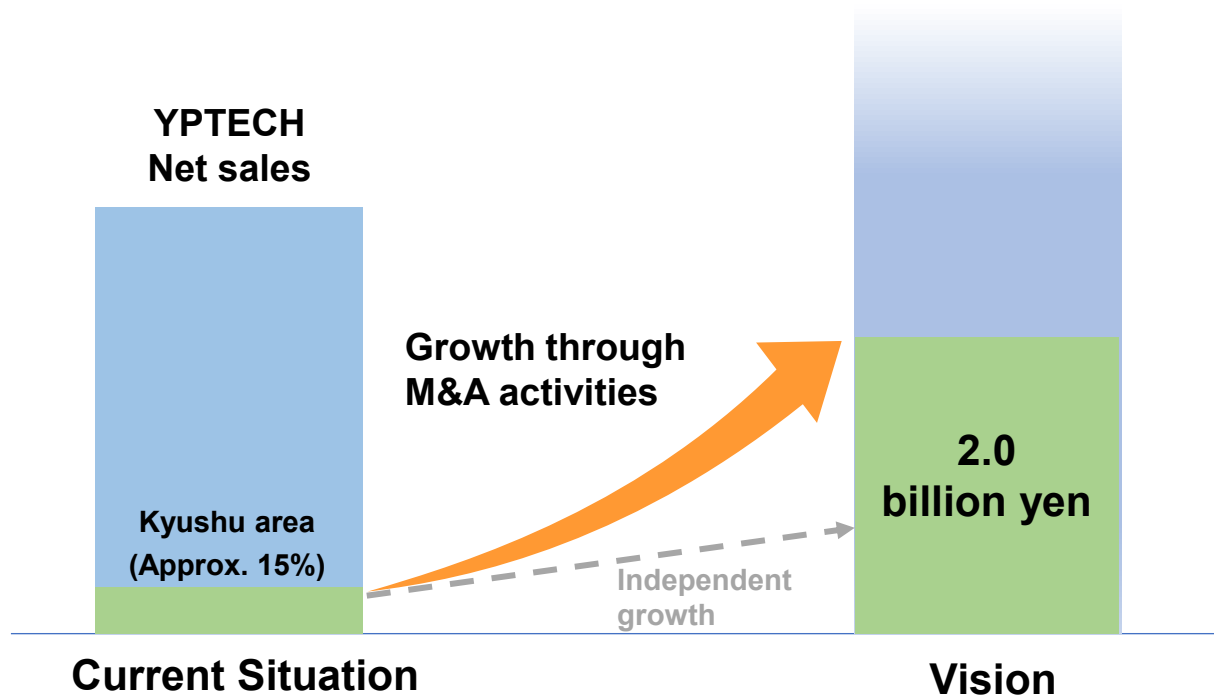


◆ Livestock farming equipment



- Large fans for livestock farming
- Mist cooling systems for livestock farming
- Other materials for livestock farming

Projection of sales growth in the future



Consolidated Balance Sheet

(Million yen)

Assets	25/9 4Q (As of September 30, 2025)	26/9 2Q (As of March 31, 2026)
Cash and deposits	11,896	13,179
Notes and accounts receivable - trade, etc.	26,409	26,964
Inventories	26,387	27,979
Other current assets	5,221	6,440
Property, plant and equipment	3,464	3,333
Other non-current assets	8,116	7,759
Total assets	81,496	86,165

Liabilities	25/9 4Q (As of September 30, 2025)	26/9 2Q (As of March 31, 2026)
Notes and accounts payable - trade	12,544	14,280
Short-term borrowings	2,960	1,760
Other current liabilities	12,600	13,742
Long-term borrowings	100	100
Other non-current liabilities	1,968	1,862
Net assets	51,321	54,420
Total liabilities and net assets	81,496	86,165

[Key Points]

- Drove posting of profits and repayment of borrowings through the sale of cross-shareholdings

	25/9 4Q (As of September 30, 2025)	26/9 2Q (As of March 31, 2026)
Ratio of interest-bearing debt	6.0%	3.4%
Shareholders' equity ratio	62.9%	63.1%

Calculation method) Interest-bearing debt ratio: Interest-bearing debt (*1: Excluding lease liabilities)/ Equity (*2)
Equity ratio: Equity/Total assets at the end of the fiscal year

(*1) Interest-bearing debt = Short-term borrowings + Long-term borrowings

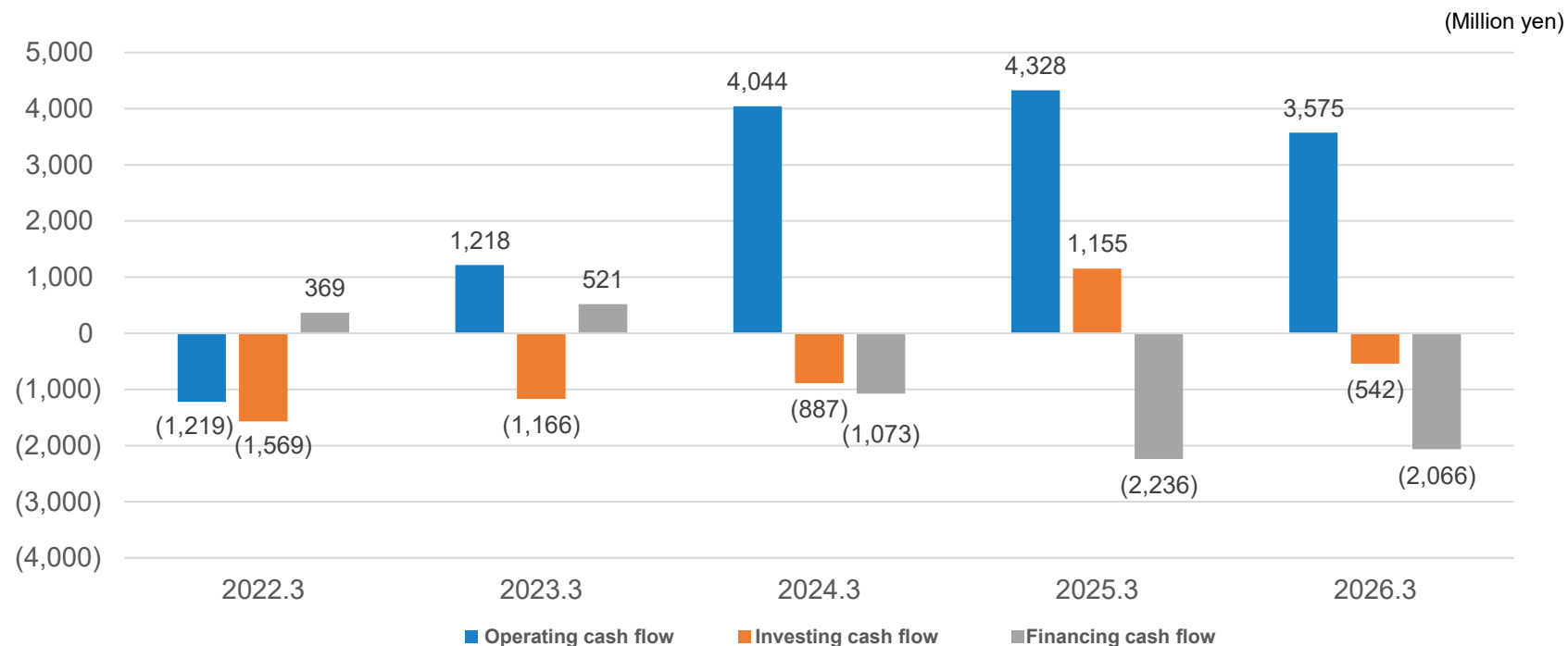
(*2) Equity = Net assets - Share acquisition rights - Non-controlling interests

Consolidated Cash Flows

Cash flows from operating activities: Profitability maintained by effective inventory management and other activities

Cash flows from investing activities: Net cash used in M&A and business investments

Cash flows from financing activities: Dividends paid and repayments of short-term borrowings



	2022.3	2023.3	2024.3	2025.3	2026.3
Operating CF + Investing CF + Financing CF	(2,419)	573	2,082	3,246	966
Cash and cash equivalents	6,605	6,218	8,895	10,664	13,083

Notice

We have created
official social
media accounts.



Official Sanyo Trading
Instagram account



Scan the QR code and follow us.

Official Sanyo Trading
X account



Scan the QR code and follow us.

Sponsored reports are
available at the IR pages
of our website.

<https://www.sanyo-trading.co.jp/ir/>



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Quest for Next